



Welcome to **NEURA Robotics**, the innovator of the robotics world. Our goal is to equip collaborative robots with groundbreaking cognitive capabilities to enable safe and intuitive collaboration with humans. Under the leadership of founder David Reger, we have spent the first years of **NEURA Robotics** laying the foundations for humans and robots to work hand in hand.

"**We serve humanity**" is not just a motto, but our mission. Become part of our ambitious, international company and shape the future of robotics with us.

Welcome to **NEURA Robotics** - where innovation meets team spirit.

Your mission & challenges

Are you ready to drive the next wave of innovation in Cognitive Robotics and Automation? As our Ignition Manager, you will actively acquire new customers, build strategic partnerships, and close complex B2B deals. You are the key connector between cutting-edge technology and market success, ensuring our solutions scale and create lasting impact.

Your main tasks include:

- Actively acquire new customers and build long-term, strategic partnerships
- Identify, approach, and win key clients in target industries
- Develop, negotiate, and close complex B2B deals in the technology sector
- Conduct market analysis, lead generation, and continuous pipeline management

- Participate in trade shows, events, and client meetings to drive business development
- Collaborate closely with Marketing, Product Management, Project Management, and Legal

What we can look forward to

- Strong hunter mindset: results-driven, proactive, ambitious
- Willingness to travel for regular client meetings
- Several years of B2B sales experience, ideally in the technology sector
- Established network in industry, automation, or IT is a plus
- Excellent communication and negotiation skills
- Independent, structured work style with high self-motivation
- Fluent in German and English, additional languages are advantageous

What you can look forward to

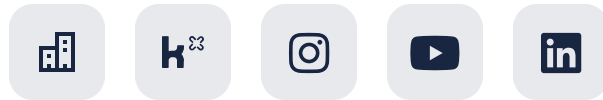
- Become part of an agile company, actively shape topics and benefit from flat hierarchies in a highly motivated team
- Enjoy an attractive salary, flexible working hours and 30 days of vacation
- The freedom to contribute your own ideas and drive them forward
- Celebrate successes together with company events
- Take advantage of our corporate benefits program
- And even more fun with great colleagues

[Apply](#)

We are looking forward to meeting you and shaping the future of robotics together. Are you in?

Couldn't find a suitable position? Please send us an unsolicited application.

We are always looking for passionate tech enthusiasts to help us revolutionize the world of robotics!



NEURA
ROBOTICS