



Welcome to **NEURA Robotics**, the innovator of the robotics world. Our goal is to equip collaborative robots with groundbreaking cognitive capabilities to enable safe and intuitive collaboration with humans. Under the leadership of founder David Reger, we have spent the first years of **NEURA Robotics** laying the foundations for humans and robots to work hand in hand.

**"We serve humanity"** is not just a motto, but our mission. Become part of our ambitious, international company and shape the future of robotics with us.

Welcome to **NEURA Robotics** - where innovation meets team spirit.

## Your mission & challenges

Immerse yourself in our Growth Team and actively shape the development and expansion of successful, long-term business relationships with our partners. We are looking for a dynamic personality who not only wants to surpass their own successes, but also wants to grow together with us and our partners.

- You implement our sales strategy in an innovative way
- Continuously expand the NEURAVERSE by developing new partnerships with system integrators, distributors, OEMs, key accounts, influencers and supporters in and outside the automation industry
- Proactively support and develop existing partners in our network
- Qualify and follow up on leads for sustainable sales success

- Are the personal point of contact for customers throughout the entire sales cycle
- Represent NEURA at internal and external exhibitions and events
- Are responsible for ambitious revenue planning and development in your region
- Provide crucial input for strategic marketing via permanent market and customer observation

## What we can look forward to

- Several years of experience in sales in the robotic industry
- Strong communication skills for a solution-oriented dialog with all contacts and excellent negotiating capabilities - You only make offers that cannot be refused
- Technical affinity, enthusiasm for technology and ideally market knowledge in the fields of robotics, AI and automation - You are not a follower, but a first mover
- Willingness to maintain regular and intensive customer contact on site - You like to be “on the road again”
- Excellent written and spoken German and English skills - Nobody can reach you the water
- Motivation to move in innovative ways - "We've always done it this way" is an incentive for you to do it better

## What you can look forward to

- Become part of an agile company, actively shape topics and benefit from flat hierarchies in a highly motivated team
- Enjoy an attractive salary, flexible working hours and 30 days of vacation
- The freedom to contribute your own ideas and drive them forward
- Celebrate successes together with company events
- Take advantage of our corporate benefits program
- And even more fun with great colleagues

[Apply](#)

# We are looking forward to meeting you and shaping the future of robotics together. Are you in?

Couldn't find a suitable position? Please send us an unsolicited application.

We are always looking for passionate tech enthusiasts to help us revolutionize the world of robotics!

