



Welcome to **NEURA Robotics**, the innovator of the robotics world. Our goal is to equip collaborative robots with groundbreaking cognitive capabilities to enable safe and intuitive collaboration with humans. Under the leadership of founder David Reger, we have spent the first years of **NEURA Robotics** laying the foundations for humans and robots to work hand in hand.

"We serve humanity" is not just a motto, but our mission. Become part of our ambitious, international company and shape the future of robotics with us.

Welcome to **NEURA Robotics** - where innovation meets team spirit.

Your mission & challenges

Join our Growth Team and actively shape the development and expansion of long-term, successful business relationships. We are looking for a dynamic individual who not only exceeds their own goals but also grows together with us and our partners.

Your main tasks include:

- **Partner & Relationship Management:** Build and maintain trusting relationships while managing all operational and strategic communication with your business partners.
- **Revenue Responsibility & Forecasting:** Plan ambitious sales targets and achieve them together with your partners.
- **Proposal & Contract Management:** Analyze requirements, create and track compelling proposals, and manage framework agreements.

- **Project Coordination:** Collaborate with internal departments (e.g., Engineering, Support, Logistics), ensure on-time delivery and implementation, monitor project progress, and escalate issues when necessary.
- **Revenue & Potential Development:** Identify cross-selling and upselling opportunities, plan and implement measures to drive revenue growth.

What we can look forward to

- Several years of experience as a Key Account Manager or Customer Success Manager, ideally in the robotics, automation, or AI industry
- Strong communication and negotiation skills with excellent written and spoken German and English
- Technical understanding and passion for innovative technologies
- Experience navigating complex customer structures and decision-making processes
- Willingness to travel regularly for customer visits

What you can look forward to

- Become part of an agile company, actively shape topics and benefit from flat hierarchies in a highly motivated team
- Enjoy an attractive salary, flexible working hours and 30 days of vacation
- The freedom to contribute your own ideas and drive them forward
- Celebrate successes together with company events
- Take advantage of our corporate benefits program
- And even more fun with great colleagues

Apply

We are looking forward to meeting you and shaping the future of robotics together. Are you in?

Couldn't find a suitable position? Please send us an unsolicited application.

We are always looking for passionate tech enthusiasts to help us revolutionize the world of robotics!



NEURA
ROBOTICS