



Welcome to **NEURA Robotics**, the innovator of the robotics world. Our goal is to equip collaborative robots with groundbreaking cognitive capabilities to enable safe and intuitive collaboration with humans. Under the leadership of founder David Reger, we have spent the first years of **NEURA Robotics** laying the foundations for humans and robots to work hand in hand.

"We serve humanity" is not just a motto, but our mission. Become part of our ambitious, international company and shape the future of robotics with us.

Welcome to **NEURA Robotics** - where innovation meets team spirit.

Your mission & challenges

We are searching for a dynamic and visionary Senior Manager - Ecosystem Growth & Integration to spearhead the growth of our Neuraverse ecosystem. This is a unique opportunity to shape the future of robotics by directly engaging with new partners and guiding them through the integration of their products and technologies onto our platform. You will be the key liaison between Neura Robotics and our partners, ensuring a smooth, effective, and mutually beneficial onboarding experience. This role demands a blend of technical expertise, business acumen, and an entrepreneurial spirit.

- **Lead the End-to-End Onboarding Process:** Take ownership of the entire partner and product onboarding lifecycle, from initial engagement and technical consultation to successful integration and launch within the Neuraverse.
- **Cultivate and Grow the Ecosystem:** Actively identify, recruit, and onboard new strategic partners, including robotics companies, peripheral manufacturers, and software developers, to expand the functionality and reach of the Neuraverse.
- **Provide Technical and Business Guidance:** Serve as the primary technical and business contact for new partners, helping them understand our platform's capabilities and guiding them on how

to best integrate their products to create compelling new solutions.

- **Identify Market Opportunities:** Continuously scan the market for emerging trends, technologies, and potential partners to strategically grow the Neuraverse ecosystem.
- **Build Strong Relationships:** Foster long-term, collaborative relationships with partners to ensure their ongoing success and encourage co-innovation.
- **Act as an Internal Advocate:** Be the voice of our partners within Neura Robotics, providing feedback to our engineering and product teams to enhance the Neuraverse platform.
- **Drive Business and Entrepreneurial Initiatives:** Develop and execute strategies to grow the ecosystem's commercial viability, identifying new business models and revenue streams.

What we can look forward to

- **Strong Robotics, Peripherals, and AI Knowledge:** A deep and practical understanding of robotics systems, including hardware, software, peripherals (sensors, actuators, etc.), and the application of AI in robotics. This is crucial for a smooth and effective onboarding process, as you'll be speaking the same technical language as our partners.
- **Demonstrated Entrepreneurial and Business Acumen:** Experience in building new business ventures, managing strategic partnerships, or growing an ecosystem from the ground up is essential. You must be able to think strategically about market opportunities and business models.
- **Bachelor's or Master's degree in a technical field (e.g., Engineering, Computer Science, Robotics) or a related business field.**
- **Proven experience in a technical or business development role, with a focus on platform ecosystems or partner onboarding.**
- **Exceptional communication and presentation skills, with the ability to articulate complex technical and business concepts to diverse audiences.**
- **A proactive, problem-solving mindset and the ability to thrive in a fast-paced, startup-like environment.**

What you can look forward to

- **Become part of an agile company, actively shape topics and benefit from flat hierarchies in a highly motivated team**
- **Enjoy an attractive salary, flexible working hours and 30 days of vacation**
- **The freedom to contribute your own ideas and drive them forward**
- **Celebrate successes together with company events**

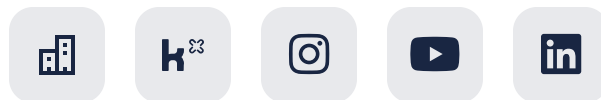
- Take advantage of our corporate benefits program
- And even more fun with great colleagues

[Apply](#)

We are looking forward to meeting you and shaping the future of robotics together. Are you in?

Couldn't find a suitable position? Please send us an unsolicited application.

We are always looking for passionate tech enthusiasts to help us revolutionize the world of robotics!



NEURA
ROBOTICS