



Welcome to **NEURA Robotics**, the innovator of the robotics world. Our goal is to equip collaborative robots with groundbreaking cognitive capabilities to enable safe and intuitive collaboration with humans. Under the leadership of founder David Reger, we have spent the first years of **NEURA Robotics** laying the foundations for humans and robots to work hand in hand.

"We serve humanity" is not just a motto, but our mission. Become part of our ambitious, international company and shape the future of robotics with us.

Welcome to **NEURA Robotics** - where innovation meets team spirit.

Your mission & challenges

Immerse yourself in our Business Partner Unit and take on a key role in the processing of commercial and technical inquiries. You are not only the first point of contact for outside-in inquiries, but also the engine of sales, expanding, coordinating and driving a motivated network of business partners and internal stakeholders to peak performance.

- You are the go-to contact person for all commercial and technical concerns of our business partners in close cooperation with our sales force, support, fulfillment and product management
- Initiate and coordinate all necessary actions related to transactions to ensure everything runs smoothly to the fullest customer satisfaction
- Support our Growth Team in maintaining and optimizing the business relationship with our partners

- Qualify potential customers and inquiries in a way that excites and convinces so that no questions remain unanswered
- Coordinate all customer requests smoothly as a communication expert with the various teams at NEURA
- Know your way around our NEURAVERSE partner program and implement it successfully
- Document everything top-notch, maintain and optimize our CRM system so that everyone can find all important customer information quickly and easily at any time

What we can look forward to

- At least 3 years of experience in a sales organization in a technical environment (inside sales or field sales)
- Strong communication skills for a solution-oriented dialogue with all contact persons and organizational talent with an eye for detail - Your flea circus performs
- Technical affinity, market knowledge and enthusiasm for robotics, AI and automation - You are not a follower, but a first mover
- Willingness to maintain regular and intensive customer contact via phone and email - You are missing something if you do not communicate
- Professional in MS Office and experience with CRM systems
- Excellent written and spoken German and English - Nobody can reach you the water
- Motivation to move in innovative ways - "We've always done it this way" is an incentive for you to do it better

What you can look forward to

- Become part of an agile company, actively shape topics and benefit from flat hierarchies in a highly motivated team
- Enjoy an attractive salary, flexible working hours and 30 days of vacation
- The freedom to contribute your own ideas and drive them forward
- Celebrate successes together with company events
- Take advantage of our corporate benefits program
- And even more fun with great colleagues

Apply

We are looking forward to meeting you and shaping the future of robotics together. Are you in?

Couldn't find a suitable position? Please send us an unsolicited application.

We are always looking for passionate tech enthusiasts to help us revolutionize the world of robotics!



NEURA
ROBOTICS